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## Pru Seals RFP Deals In Buffalo and Milwaukee

The teams at **UA Local 22 Plumbers and Steamfitters Annuity Fund** and **Sendik's Food Market** have both recently **chosen Prudential Retirement** as their plans' recordkeeper.

UA Local 22 is a Buffalo, New York-based Taft Hartley plan with \$42 million in retirement assets and 1,000 participants. Sendik's is a Milwaukee, Wisconsin-based, family-owned grocery chain with \$20 million in retirement assets covering 950 participants.



**McKenzie Lee Johnson**

**Lockton**  
Senior Consultant - Retirement  
Services

The UA Local 22 deal took effect on September 3; the Sendik's deal began on July 10. **McKenzie Johnson** of **Lockton Financial Advisors** served as the grocer's consulting advisor.

The duty of recordkeeping for UA Local 22's Taft Hartley plan was previously held by **Transamerica**, US Local 22 funds administrator **Debra Korpolski** confirms. (Korpolski declined to reveal the consultant on the plan.) For Sendik's 401(k) plan, **Voya** previously held the contract. Spokespeopl for Transamerica and Voya did not immediately return calls for comment.

Neither plans will see any changes with the new deals, Korpolski and Johnson confirm. "This change was only sparked by the fees associated with our plan," Korpolski told **401kWire**.

"Financial wellness is a strong area of focus for us, just as it is for Prudential. So it was important for us to partner with a provider who could deliver value on that front," stated **Mike Baierl**, benefits and compensation manager at Sendik's.

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